



ASSAM POWER DISTRIBUTION COMPANY LTD.

O/o the Chief General Manager (NRE),
Bijulee Bhawan (Annex. Building), Paltanbazar, Guwahati-1
E-mail: gmnre.apdcl@gmail.com
Web: www.apdcl.org

Ref: APDCL/CGM (NRE)/NRE-37/Pt-I/2021-22/ 28 Date: 10/10/2022

Notification

Expression of Interest (Eoi)

Implementation of Grid Connected Rooftop Solar Power Plant (Rooftop / Ground Mounted) at different Industrial Consumers including Tea Industries in the State of Assam

Assam Power Distribution Company Limited (APDCL) is going to implement Grid Connected Rooftop Solar Power Plant (Rooftop / Ground Mounted) in different Tea Industries in CAPEX or OPEX (RESCO) model in the State of Assam. In this regard, the Expression of Interest is invited from the prospective Industrial Consumers including Tea Industries of APDCL who intends to setup Grid Connected Rooftop Solar Power Plant (Rooftop / Ground Mounted) within their premises in CAPEX or OPEX (RESCO) model. The detailed of Expression of Interest (Eoi) are as follows:

1. Instruction to the Applicant:

- a. The Consumer who intends to setup Grid Connected RTS Plant shall fulfill the following criteria:
 - i. The APPLICANT shall be a Consumer of APDCL, and the premises where entity intends to setup the RTS plan shall be connected to the APDCL's grid
 - ii. The APPLICANT shall own or be in the legal possession of the premises including the rooftop or terrace on which the entity intends to install the RTS plant
 - iii. Minimum vacant south facing roof area/vacant land of 10 Sq mtr or 100 Sq. Ft within the premise of the consumer is required for installation of 1 kWp system

The maximum capacity of the individual Grid Connected RTS Plant to be installed at any consumer will be limited to 80% of the sanctioned connected load / contract demand of the consumer. Cumulative RTS plant capacity shall be restricted to:

- i. For LT category of consumer connected to a distribution transformer will be limited to 20% of the peak capacity of the respective distribution transformer
- ii. For HT category of the consumer connected to an 11 KV network will be limited to 20% of peak capacity of the sub-station

The aforesaid limits / restrictions in respect of connected load / contract demand of the eligible consumers and peak capacity of the distribution transformer / sub-station shall be governed by the provisions of AERC (Grid Interactive Solar PV Systems) Regulations, 2019, as amended from time to time.


- c. The concept of rooftop solar is based on the scale of the PV plant rather than the fact whether it is situated on a roof/ terrace or not. Hence, the definition of RTS should also include small plant on the ground residing within the boundary of a facility (within the premises of the consumer) up to the capacity of 1000 kWp.


- i. The Minimum individual plant capacity is 1 kWp & maximum plant capacity is 1000 kWp.
- ii. Grid-connected PV systems (also known as grid-tied systems) are directly connected to the distribution grid, use grid-connected inverters. Such systems are capable of exporting surplus power into the distribution grid and are designed to automatically shut down if it detects anomalies in grid parameters such as voltage, frequency, etc.

2. Business Model of Rooftop Solar Power Plant to be adopted under this program

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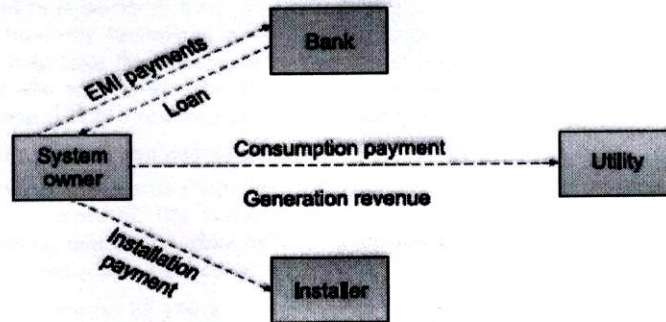

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Following business model to be adopted under this program and detailed are as under:

a. Capital Expenditure (CAPEX) Model

In this model, the entire investment will be done by consumers & consumer generally hire a solar Engineering Procurement & Construction (EPC) company who provide turnkey installation of entire solar power system and hand over assets to consumers. EPC also do annual operation and maintained (O&M) of plant on mutually agreed cost per annum.

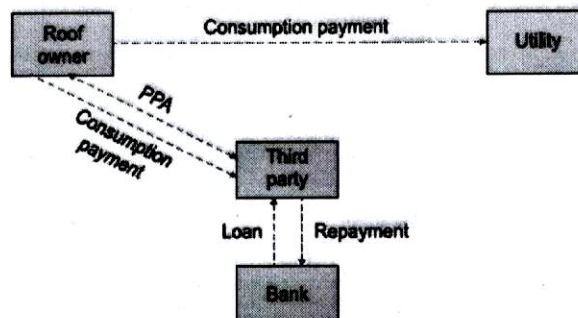


The main features of this model are as under:

- ❖ This model is called Capital Expenditure (CAPEX) Model where the consumer owns, operates, and maintains the roof top SPV system. The CAPEX model allows consumers to enjoy complete ownership of the plant.
- ❖ The generated electricity is either consumed by the end-use loads or supplied to the utility grid or combination of both.
- ❖ The CAPEX model is beneficial to the companies who have excess cash in their books and are interested in availing depreciation benefit. The payback of these projects is usually not more than 6 (six) years.

b. Third party owned solar PV system (OPEX / RESCO Model)

In the RESCO model, an investor or project developer (called Renewable Energy Service Company – RESCO) invests the upfront investment and consumer pays for the energy consumed/supplied by the solar power project delicately developed for a particular consumer. Both consumer and developer sign a long-term power purchase agreement (PPA) for an agreed tenure & tariff



The main features of this model are as under:

- ❖ **Owner of the Plant is RESCO developer**
- ❖ **No upfront investment for the Consumer**

Unlike a Solar EPC or CAPEX proposition, wherein the consumer owns the system and invests upfront, the RESCO model is a zero-investment model in which the consumer pays only for the electricity generated, while the solar plant is owned by the RESCO developer. The consumer can enjoy the electricity that is generated without worrying about any of the associated operations and

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maintenance issues. In return, the consumer need to do is *pay a pre-decided monthly tariff which is lower than the prevailing electricity tariff.*

❖ **Continuous operations and maintenance support**

As mentioned above, the RESCO developer takes complete ownership and responsibility of the operations and maintenance of the system for the duration of its lifetime. RESCO developer have designate experienced engineers who will ensure that the RESCO model solar power system runs efficiently, by maximizing performance of the plant.

❖ **Attractive Tariff**

Despite an increase in demand, there are still a few risks involved in setting up a solar plant, so the end users are naturally hesitant to make a large investment and to opt for the CAPEX model. RESCO model, help take the decision in favour of clean energy on their rooftops. *In addition, the attractive tariffs also make it easy for any large energy consumer, whether industrial, commercial or institutional & same shall be fixed for a period of 25 years.*

❖ **Better monitoring of load and consumption**

RESCO developer offers remote mentoring system with its RESCO model projects, which ensure real-time energy data analytics. This makes it possible for Consumer to see their load and energy consumption pattern, and also enables RESCO developer to operate the plant more efficiently and to respond more quickly and effectively.

❖ **Fixed Tariff applicable for 25 years**

The tariff as quoted by the RESCO developer shall include operation & maintenance of Rooftop Solar Photovoltaic Power Plant would include wear, tear, overhauling, machine breakdown, insurance, and replacement of defective modules, invertors / Power Conditioning Unit (PCU), spares, consumables & other parts for a period of 25 years from the date of signing of Power Purchase Agreement (PPA) executed between the Consumer and RESCO developer.

❖ **Monthly Saving in electricity bill upto 25 years**

3. System configuration

Under this program, grid connected rooftop solar power plant with battery storage technology shall be installed to avoid injection of solar power in grid during day hours and for use of the stored power in peak hours. The detailed system configuration & requisite battery backup will be designed by APDCL based on the applications received from the prospective industrial consumers and according bid document will be prepared by APDCL in both CAPEX and RESCO model.

4. Metering Arrangement

An Export – Import (EXIM) /bi-directional meter records the energy imported from the grid to meet the load and surplus energy exported to the grid after self-consumption. Both energy import and export are recorded in the EXIM meter. Under EXIM metering, electricity generated by the Solar Rooftop System is first utilized by the consumer to meet their internal/captive requirements. Excess electricity, if any, is exported to the grid. As per Assam Solar Energy Policy, 2017 the existing billing mechanism of Rooftop Solar Power Plant under EXIM metering is as follows:

- The energy consumed during a month by the consumer from the grid shall be billed as per prevailing tariff applicable for the category
- The amount due to the consumer on account of injection of solar energy to the grid shall be reckoned @100% of the APPC rate. This amount shall be adjusted from the monthly bill. (The APPC rate for FY 2022-23 is Rs. 4.31/kWh)
- No payment shall be made by APDCL for any excess energy injected from the RTS Plant to the grid beyond 90%of the energy consumed from the grid during the billing cycle

However, the new billing mechanism under EXIM metering shall be governed by the provisions of New Assam Renewable Energy Policy, 2022.

5. Role of APDCL under this program

Under this program, the role of APDCL will shall be a **Facilitator** where APDCL aggregates projects and facilitates for procurement of systems, Erection of the Plant. Under this program will charge for facilitation service.


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The roles of APDCL under this program are as under:

a. Procurement

- i. Aggregates roofs /land areas from consumers and conducts initial site surveys
- ii. Develop Structure of projects
- iii. Carries out bidding for aggregated capacity
 - Develops bidding documents and contracts (CAPEX and RESCO)
 - Invite bids
 - Assesses and selects the bidder from the received bids
 - In case of CAPEX Model: The selection of successful bidder & subsequent project cost will be finalized by APDCL through competitive bidding process.
 - In case of RESCO Model: The selection of successful bidder & subsequent PPA tariff to be executed between RESCO developer and the Consumer will be discovered by APDCL through competitive bidding process
- iv. Facilitates signing of standardized contracts (EPC Contract / Power Purchase Agreement (PPA))
 - The Engineering Procurement & Construction (EPC) Contract / Power Purchase Agreement (PPA) to be executed between EPC contractor / RESCO developer and consumer will be prepared by APDCL & will be available at the time of bidding. Necessary vetting in regards to EPC/PPA agreement from the consumer & developers will be carried out by APDCL. This process can be finalized at the time of bidding.
 - The contract agreement (PPA / EPC Contract) to be executed between RESCO developer / EPC Contractor and consumer will be done in single day in a single platform under the chairmanship of Managing Director, APDCL and the event will be organized by APDCL.

b. Execution

- i. The development of the project under this scheme shall be as follows:
 - In case of CAPEX model, the entire investment will be done by consumers. Under this model, the project will be developed under Deposit Scheme of APDCL where the consumer will deposit requisite amount to APDCL based on the estimate prepared by APDCL or the discovered rate whichever is lower.
 - In case of RESCO model, project developer invests the upfront investment and consumer pays for the energy consumed/supplied by the solar power project delicately developed for a particular consumer. Under this model, the consumer will have to pay only facilitation fee to APDCL. The requisite facilitation fee will be decided by APDCL / Hon'ble AERC. The PPA agreement & PPA tariff will be finalized by APDCL through bidding process.
 - ii. Supervises progress of the work.
 - iii. Carries out regular quality checks
- c. Operations:** Supervises operations and maintenance (O&M) on behalf of consumers for a period of 5 years

6. Role of Consumer under this program

The role of the Consumers under this program shall be as follows:

- i. The consumer will have to follow grid discipline and CEA (Technical Standard for Connectivity to the Grid), 2007, AERC (Grid Interactive Solar PV Systems) Regulations, 2019 and amendments from time to time, all instructions issued by APDCL.
- ii. Consumer interested in the CAPEX model will have to requisite amount to APDCL based on the estimate prepared by APDCL or the discovered rate whichever is lower. The estimated will be deposited before initiating the bidding process.
- iii. Consumer interested in the RESCO model will have to requisite facilitation fee to APDCL as per terms and conditions issued by APDCL.

7. Implementation Procedure

- i. The eligible industrial consumer of APDCL in the legal possession of the premises on which RTS plant is proposed to be installed may send the filled-up application form and consent letter as per the attached format below to support@rodalee.com within 30 days from the date of publication of this EoI.


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- ii. CAPEX Model: The consumer interested in the CAPEX model, shall have submit requisite amount to APDCL based on the estimate prepared by APDCL or the discovered rate whichever is lower. The estimated will be deposited before initiating the bidding process.
- RESCO Model: The consumer interested in the RESCO model, shall have to submit facilitation fee to APDCL as per terms and conditions issued by APDCL.
- iii. The experience EPC Contractor / RESCO developer will be selected by APDCL through competitive bidding process. The list of selected EPC Contractor / RESCO developer along-with their address & contact number will be available on www.rodalee.com
- iv. APDCL shall facilitate consumers and the developers to carry-out the Technical Feasibility Report (TFR).
- v. For faster implementation of the project, EPC Contract / PPA to be executed between EPC Contractor / RESCO developer and consumer will be done in single day in a single platform under the chairmanship of Managing Director, APDCL and the event will be organized by APDCL. The EPC Contract / PPA to be executed between EPC Contractor / RESCO developer and consumer within 15 days from the date of receipt of Technical Feasibility Report.
- vi. The procurement of EXIM (Export – Import Meter) shall be under the scope of APDCL. The cost of Meter & their associated equipment will be under the scope of Consumer and same shall be deposited to APDCL after carryout the technical feasibility report.
- vii. The total completion of project time line shall be 6 months from the date of issue of LOA.
- viii. Under CAPEX model, the mandatory operation & maintenance (O&M) period of the plant shall be 5 years.

8. Advantages of the Program

Advantages to the Consumer:

- Reduction in cost of system/services due to economies of scale due to aggregation
- Better performance due to APDCL led supervision at commissioning stage
- Reduced risks of default on services from developer/RESCO
- Standardized contract facilitated and vetted by APDCL protects consumer interest

Advantages to the EPC / RESCO:

- Attractive project sizing
- More payment security

9. All interested consumers of APDCL under Industrial Sectors including Tea Industries may send the filled-up application form and consent letter as per the attached format below to support@rodalee.com within 30 days from the date of publication of this EoI.
10. Any amendment (s) / corrigendum / clarification (s) with respect to this EoI shall be uploaded on www.rodalee.com only. The consumer should regularly check for any Amendment (s) / Corrigendum / Clarification (s) on the website www.rodalee.com only.
11. The detailed discussion with the prospective industrial consumers will be held on 25/10/2022 in 14:00 Hrs. at the conference hall, O/o the CGM (RE), APDCL, Bijulee Bhawan (Annex. Building), Paltanbazar, Guwahati-01. The link of VC for the said discussion will be available on www.rodalee.com only.
12. For further queries you may contact:
 Chief General Manager (NRE)
 Assam Power Distribution Company Limited
 Bijulee Bhawan (Annex Building), Paltanbazar, Guwahati-01
 Email: support@rodalee.com
 Contact Person:
 1. Shri. S. Bora, Chief General Manager (NRE), APDCL
 Mobile No. 6003074776 (Office hours only)
 2. Shri Jitu Moni Das, Individual Consultant (NRE), APDCL
 Mobile No. 8135078531(Office hours only)

Chief General Manager (NRE)
 APDCL, Bijulee Bhawan (Annex Building),
 Paltanbazar, Guwahati-1

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Contact Person:
 1. Shri. S. Bora, Chief General Manager (NRE), APDCL.
Mobile No. 6003074776 (Office hours only)
 2. Shri Jitu Moni Das, Individual Consultant (NRE), APDCL.
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APPLICATION FORM
(FOR GRID CONNECTED ROOFTOP SOLAR (RTS) POWER PLANT UNDER CAPEX / RESCO MODEL)

A) CONSUMER'S REFERENCE (Please refer recent electricity bill)

1.	Consumer Number														
2.	Consumer Name														
3.	Name of Electrical Sub Division / IRCA														
4.	Credit Rating of the Consumer issued by SEBI registered and authorized credit rating agencies in India														

B) APPLICANT'S DETAILS

4. **Category of Consumer** (Please TICK (✓) the OPTION wherever applicable)

<input type="radio"/>	Small Industry Rural/Urban upto 25 kW	<input type="radio"/>	HT Small Ind. 25 kW and upto 50 KVA	<input type="radio"/>	HT Industries -I 50 KVA to 150 KVA
<input type="radio"/>	HT Ind. -II above 150 KVA	<input type="radio"/>	Tea	<input type="radio"/>	Oil & Coal

5. **Name of Applicant:**

6. **Address for Correspondence**

Pin		Mobile No													
Email ID															

7. **Details of establishment intending to install Grid Connected Rooftop Solar Power Plant**

Name:

Address for Correspondence

PIN		Mobile No													
Email ID															

8. Does the applicant have electricity connection in his/Organization's name (If Yes, attach recent electricity bill) Yes No

9. Sanctioned Load _____ kW Contract Demand _____ KVA

10. Existing Metering arrangement for electricity payment Pre-paid Post-paid

11. Has the consumer any arrear dues to be cleared Yes No

12. Is there any legal issue involved against APDCL Yes No

13. Whether the consumer is a PDC Yes No

C) PROPOSED PROJECT DETAILS (Please TICK (✓) the OPTION wherever applicable)

14.	Applied Model of Rooftop Solar Power Plant (Please refer background note for CAPEX & RESCO model)	<input type="radio"/> CAPEX	<input type="radio"/> RESCO
15.	Feasible location for installation of RTS plant within premises of	<input type="radio"/> Rooftop	<input type="radio"/> Ground

consumer										
16.	Type of Building	<input type="radio"/>	Assam Type	<input type="radio"/>	Multi-storied Building	<input type="radio"/>	Industrial Complex			
17.	Type of Roof									
18.	Available Shadow free area within the premises of the Consumer for installation of RTS Plant (Sq. Meters)									
19.	Proposed Capacity of Grid Connected Rooftop Solar Power Plant								kW	
20.	Latitude & Longitude of the Proposed Project Site (Please use 6 decimal places)									
	Latitude							Longitude		

D) SUBMISSION OF DOCUMENTS (Please TICK (✓) the OPTION wherever applicable)

17.	Consent letter from the authority of proposed Rooftop plant	<input type="radio"/>	Yes	<input type="radio"/>	No	Latest Electricity Bill	<input type="radio"/>	Yes	<input type="radio"/>	No
18.	Identity Proof of Applicant	<input type="radio"/>	Yes	<input type="radio"/>	No					

E) Details of Diesel Consumption (Please filled-up the data wherever applicable)

		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
19.	Diesel Consumption per Month in Ltrs. (8:00 AM to 4:00 PM)												
20.	Diesel Consumption per Month in Ltrs. (6:00 AM to 10:00 PM)												

Certified that:

- The above stated information are true to the best of my knowledge.

Place:

Date:

Seal

Signature of applicant

Name:

Designation

(Applicable for CAPEX Model)
Format of Consent Letter for Installation of RTS Plant under CAPEX Model
(To be furnished on the Letter Head of the Organization)

Ref No _____

Date: _____

To,

The Chief General Manager (NRE)
Assam Power Distribution Company Limited (APDCL)
Bijulee Bhawan (Annex. Building), Paltanbazar
Guwahati - 1

Sub: Request for installation of Grid Connected Rooftop Solar Power Plant in EXIM metering within our premises under the CAPEX Model through APDCL

Sir,

We, (Name of Industry/Tea Industry etc.), having
Consumer No. of Electrical Division/ IRCA of District:
..... Pin: wish to install Solar Rooftop PV system in CAPEX
Mode at to be implemented, by Assam Power Distribution Company
Limited. We accept all the terms and conditions mentioned in the Eol issued by APDCL.

Mr./Ms. (Name of Official /Person),
..... (Designation) residing at
..... is hereby mutually authorized to accept on our behalf, all the terms and
conditions of the On-Grid Solar Rooftop PV metering arrangement through CAPEX mode regarding installation
and commissioning of Solar Rooftop PV system mentioned Eol issued by APDCL and to execute such documents,
agreements and other writings as may be necessary or required for this purpose.

Further, the above authorized person namely Mr./Ms (Name with
Contact Number) is also nominated as the contact person on our behalf for any matter relating to the Installation,
Operation and Inspection of Solar Rooftop PV system

- Encl: 1. Latest Electricity Bill**
2. Application Form
3. Latest Photograph of the Project Location
4. Credit Rating of the Consumer

Signature
Name:
Designation:
Mobile No:
(With Stamp & Date)

(Applicable for RESCO Model)
Format of Consent Letter for Installation of RTS Plant under RESCO Model
(To be furnished on the Letter Head of the Organization)

Ref No _____

Date: _____

To,

The Chief General Manager (NRE)
Assam Power Distribution Company Limited (APDCL)
Bijulee Bhawan (Annex. Building), Paltanbazar
Guwahati - 1

Sub: Request for installation of Grid Connected Rooftop Solar Power Plant in EXIM metering within our premises under the RESCO Model through APDCL

Sir,

We, (Name of Industry/Tea Industry etc.), having Consumer No. of Electrical Division/ IRCA of District: Pin: wish to install Solar Rooftop PV system in RESCO Mode at to be implemented by Assam Power Distribution Company Limited. We accept all the terms and conditions mentioned in the Eol issued by APDCL.

Mr./Ms. (Name of Official /Person), (Designation) residing at is hereby mutually authorized to accept on our behalf, all the terms and conditions of the On-Grid Solar Rooftop PV metering arrangement through RESCO mode regarding installation and commissioning of Solar Rooftop PV system mentioned Eol issued by APDCL and to execute such documents, agreements and other writings as may be necessary or required for this purpose.

Further, the above authorized person namely Mr./Ms (Name with Contact Number) is also nominated as the contact person on our behalf for any matter relating to the Installation, Operation and Inspection of Solar Rooftop PV system

- Encl: 1. Latest Electricity Bill
2. Application Form
3. Latest Photograph of the Project Location
4. Credit Rating of the Consumer

Signature
Name:
Designation:
Mobile No:
(With Stamp & Date)